## TOPIC 4

## Proportional Relationships

## Lesson 4.1a/b

Markups and Markdowns
Introducing Proportions to Solve Percent Problems
7.RP. 3

## Lesson 4.2a/b

Perks of Work
Calculating Tips, Commissions, and Simple Interest
7.RP. 3

## Lesson 4.3a/b

No Taxation Without Calculation
Sales Tax, Income Tax, and Fees
7.RP. 3

## Lesson 4.4a/b

More Ups and Downs
Percent Increase and Percent Decrease
7.RP.3, 7G. 4

## Lesson 4.5a/b/c

Pound for Pound, Inch for Inch
Scale and Scale Drawings
7.G. 1

(0)bjectioe

The regular price of a bathing suit is $\$ 89.99$.
Estimate the sale price of the bathing suit for each of the following sales.

1. $70 \%$ off regular price Sample worked out


Round \$89.99 to \$90
Since we take $70 \%$ off regular price, we multiple by $30 \%$ which is the remaining value of $100 \%$

Convert $30 \%$ to a decimal $\frac{30}{100}$

$$
\begin{aligned}
90 & \times \frac{30}{100}=\frac{2,700}{100} \\
2,750 & \div 100
\end{aligned}=27
$$

The bathing suit price cost $\$ 27$ after $70 \%$ off

Need New Kicks?
A marketing department is creating signs for an upcoming shoe sale.

| HOLIDAY |
| :---: |
| SHOE SALE |
| $35 \%$ OFF |
| the |
| Regular Price |

HOLIDAY<br>SHOE SALE<br>65\%<br>Of<br>Regular Price

1. Compare the two signs. What do you notice?
2. Which sign should the store use to advertise the shoe sale? Explain your reasoning.
3. The regular price of a pair of shoes is $\$ 59.99$.

Estimate the sale price of the pair of shoes two different ways.

Three percent scenarios are shown. Match each model to the appropriate scenario.

1. A shirt costs $\mathbf{\$ 2 0}$. If it was on sale for $75 \%$ off, what is the discount?
a.

| 7 | 7 | 7 | 7 |
| :--- | :--- | :--- | :--- |


b.

| 5 |  |  |  |
| :---: | :--- | :--- | :--- |
| 25\% |  |  |  |


2. A skirt originally cost $\$ 28$. Alicia pays $\$ 21$ for the skirt during a sale. What percent does Alicia save with the sale?
3. A ski hat is on sale for $25 \%$ off, which is \$5 off. What is the original price of the ski hat?
4. Use the appropriate model to solve each percent problem. Explain how you solved each

Corinne, Eduardo, and Adina each set up a proportion to solve four different percent problems.

1. Read each percent problem and analyze the corresponding student's work.

Remember, you can write a percent as a proportion.
$\frac{\text { part }}{\text { whole }}=\frac{\text { percent number }}{100}$

A shirt costs $\$ 20$. If it is on sale for $75 \%$ off, what is the discount?

## Corinne

$$
\begin{aligned}
\frac{75}{100} & =\frac{x}{20} \\
(75)(20) & =100 x \\
1500 & =100 x \\
\frac{1500}{100} & =\frac{100 x}{100} \\
15 & =x
\end{aligned}
$$

The discount is $\$ 15$.

A skirt originally cost $\$ 28$. Alicia pays $\$ 21$ for the skirt during a sale. What percent does Alicia save with the sale?

Eduardo

$$
\begin{aligned}
\frac{x}{100} & =\frac{21}{28} \\
28 x & =(100)(21) \\
28 x & =2100 \\
\frac{28 x}{28} & =\frac{2100}{28} \\
x & =75
\end{aligned}
$$

Alicia paid $75 \%$ of the cost, so Alicia saved $25 \%$.

## b. How did Eduardo decide Alicia saved $25 \%$ ?

A ski hat is on sale for $25 \%$ off, which is $\$ 5$ off. What is the original price of the ski hat?

$$
\text { Adina } \begin{aligned}
\frac{25}{100} & =\frac{x}{5} \\
(25)(5) & =100 x \\
125 & =100 x \\
\frac{125}{100} & =\frac{100 x}{100} \\
1.25 & =x
\end{aligned}
$$

c. Explain what Adina did incorrectly. Then, set up and solve the problem correctly.

All of the problems in the previous activity involved a sale or a markdown. To make money, businesses often buy products from a wholesaler or distributor for one amount and add to that amount to determine the price they use to sell the product to their customers.
This is called a markup.
The school store is selling spirit wear. They mark up all of the prices by $20 \%$ to sell to the community and students.
2. If the store's cost for a sweatshirt is \$25, what is the customer's cost? Analyze the four student responses shown.

## Dean <br> $$
\begin{aligned} \frac{20}{100} & =\frac{x}{25} \\ 5 & =x \end{aligned}
$$

The customer's cost is $\$ 5$.

## Luke

The new "whole" is the total cost, which is $20 \%$ more than the original $100 \%$. I can multiply the store cost by $120 \%$ or 1.20 .

$$
25(1.20) \text { - } 30
$$

The customer's cost is \$30.

Binh

$$
\begin{aligned}
\frac{20}{100} & =\frac{x}{25} \\
5 & =x
\end{aligned}
$$

The customer's cost is $\$ 5+\$ 25=\$ 30$.

## Lahari



The original cost is now the part.

$$
\begin{aligned}
\frac{100}{120} & =\frac{25}{x} \\
30 & =x
\end{aligned}
$$

The customer's cost is $\$ 30$.
a. Compare Dean's method to Binh's method.

## b. Compare Luke's method to Lahari's method.

3. Use the method(s) of your choice to complete the table of the store's cost and the customer's cost for the spirit wear

|  | Store's Cost | Customer's Cost |
| :---: | :---: | :---: |
| T-shirt | $\$ 8$ |  |
| Face Tattoos |  | $\$ 4.50$ |

Name: $\qquad$ Date: $\qquad$ Class: $\qquad$


## LESSON 4. 1 a <br> J/arkups end MMarkdovves

Introducing Proportions to Solve Percent Problems
(0)bjective

Solve each percent problem. Show your work.

1. The $\$ 199.99$ game console Amy purchased was on sale for $10 \%$ off. How much did Amy pay?
2. A computer is normally $\$ 899$ but is discounted to $\$ 799$. What percent of the original price does Shawn pay?
3. If Fernando paid $\$ 450$ for a netbook that was $75 \%$ of the original price, what was the original price?
4. Fantasy-N-Fun sells gaming cards for $\$ 9.99$ but they pay only $\$ 6.75$ per card. What is the percent markup?
5. Dontrelle received $30 \%$ off when he purchased a rare book regularly priced at $\$ 96.50$. How much did Dontrelle pay?
6. Brittany is selling car magnets. She purchases them for $\$ 7.50$ each and marks up the price by $30 \%$. How much is Brittany planning to charge?
